

WHY POUND THE PAVEMENT



When You Can Sell
Final Expense

**OVER THE
PHONE!**

NEW Enrollment Process

ALL information taken Over the Phone
- No Wet Signature Required

AdvantageGuard

Final Expense Whole Life Insurance

- Receive a 1,000 piece lead mailing for every \$3,000 of net submitted annualized premium
- 105% Commission
- Competitive Rates
- Simplified Underwriting
- Face amounts up to \$75,000
- Issue ages 26-80

Be sure to ask about our **FREE** comprehensive
Memorial Planning Guide.

100% Telephone Enrollment for Final Expense

by Standard Life and Accident Insurance Company and FinalExpensebyPhone.com

How it works:

- 1) Make the Sale
- 2) Initiate a 3-way call with the company Monday-Friday 8am to 4:30pm CST
- 3) Let the company rep take over gathering the information & voice signature
- 4) Get paid

Facts You Need to Know:

- 1) No Vector hits are allowed for contracting with SLAICO
- 2) [Errors and Omissions](#) Insurance is Required
- 3) Commissions can be advanced for nine months at company discretion
- 4) Company pays weekly and first week's income cap is \$1,000 but is adjusted upward based on production. The remaining balance rolls to the next week.
- 5) **Advanced commissions are never impacted by chargebacks.**
|Chargebacks are taken from the renewals in months 9-12. This means if you continue to sell, you continue to get paid advances without interruption.

To Get Contracted:

The agent contracting with Standard Life is done over the telephone, too!
In less than 10 minutes, the entire process can be completed.

To initiate the contracting process, **send the following pages by fax to: 1-888-837-5083.**

- Data Sheet (found here on page 3)
- W-9 Form
- Signed Commission Sheet
- Copy of your state insurance license
- Copy of your Errors and Omissions Certificate

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Fax completed documents to: 1-888-837-5083

AGENT DATA SHEET

Name:	
Phone Number(s)#:	
E-mail address:	
Address:	

Please attach the following:

- W-9 Form
- Signed Commission Sheet
- Copy of your state insurance license
- Copy of your Errors and Omissions Certificate